

WEALTH ADVISORS

TRUST MATTERS.

December 2022

Point of View – Economy – Markets

Important Information

The views and opinions expressed are those of the speaker and are subject to change based on factors such as market and economic conditions. These views and opinions are not an offer to buy a particular security and should not be relied upon as investment advice. Past performance cannot guarantee comparable future results.

Important Information

Performance quoted is past performance and cannot guarantee comparable future results; current performance may be higher or lower.

Results shown assume the reinvestment of dividends.

An investment cannot be made directly in an index.

Investments with higher return potential carry greater risk for loss.

Investing in small companies involves greater risks not associated with investing in more established companies, such as business risk, significant stock price fluctuations and illiquidity.

Foreign securities have additional risks, including exchange rate changes, political and economic upheaval, the relative lack of information about these companies, relatively low market liquidity and the potential lack of strict financial and accounting controls and standards.

Investing in emerging markets involves greater risk than investing in more established markets such as risks relating to the relatively smaller size and lesser liquidity of these markets, high inflation rates, adverse political developments and lack of timely information.

Fluctuations in the price of gold and precious metals often dramatically affect the profitability of the companies in the gold and precious metals sector. Changes in political or economic climate for the two largest gold producers, South Africa and the former Soviet Union, may have a direct effect on the price of gold worldwide.

Point of View December 2022

Ben Bernanke's view on crypto currencies.

Former Fed Chair Ben Bernanke, in an interview published by the Swedish journal Dagens Nyheter on December 7, stated he does not think cryptocurrencies constitute a threat to the current financial system because no bank is sitting on a large pile of these assets. He added, "I believe that so far cryptocurrencies have not been shown to have any economic value at all."

In May, Bernanke said bitcoin was used "mostly for underground economy activities and often things that are illegal or illicit." He further explained that while bitcoin is being used as a speculative asset, he does not think it can reach the status of an alternative currency. In his latest interview, Bernanke opined, "Either they are not regulated and then they will collapse because people distrust them, or they are regulated and then they will collapse because they are mostly used for criminal activity."

What's new?

- Cooler CPI
- LEI down again
- Yield curve inverting
- Still strong hiring data
- Still strong earnings estimates
- Stronger services PMI
- Strong retail sales
- Oil down

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Markets Show More Confidence In Soft Landing

A few months ago, Wall Street rebuffed the idea that the Federal Reserve would be able to pull off a soft landing.

Now, a growing crowd is betting on exactly that happening.

... analysts and economists at a number of firms, including Goldman Sachs, BMO Wealth Management and Credit Suisse Group AG, are predicting the economy will be able to avoid a hard landing next year

Stocks are up significantly from their October lows. But the S&P 500 is still down 17% for the year, on course for its worst annual performance since the financial crisis of 2008. The stock market has typically fallen roughly 30% in recessions going back to 1929, according to Dow Jones Market Data.

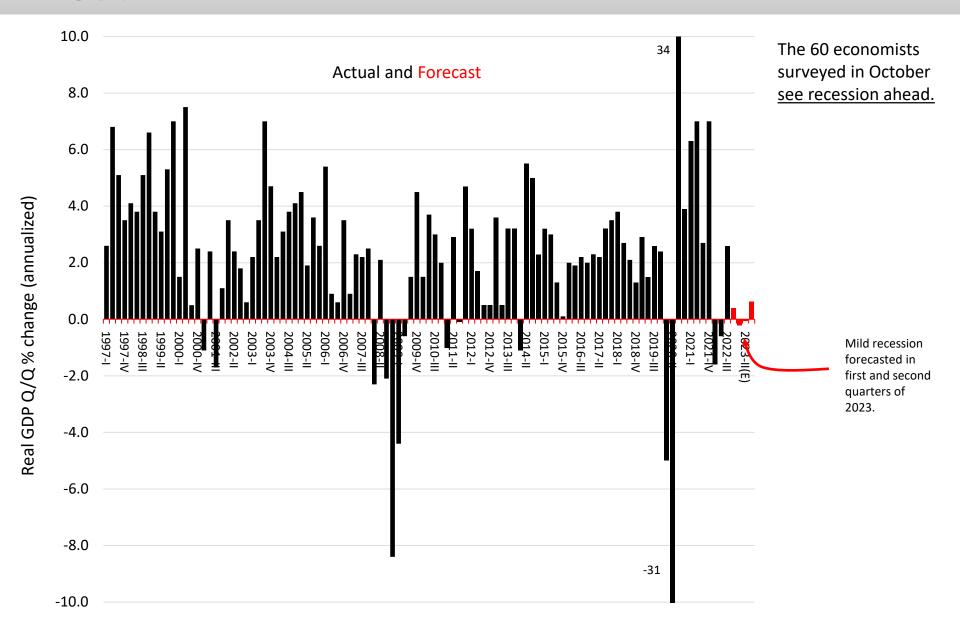
BARRON'S

Buckle Up: Signs Now Point to Higher Rates And a Harder Landing

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Economists Now Expect a Recession, Job Losses by Next Year

On average, economists put the probability of a recession in the next 12 months at 63%, up from 49% in July's survey.



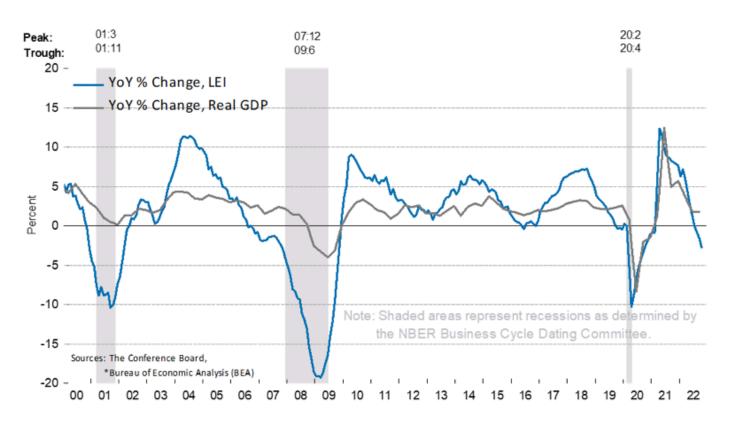
Economy

Jamie Dimon – recession coming



U.S. index of leading economic indicators – signaling recession

The annual growth rate of the US LEI became more negative in October



"The US LEI fell for an eighth consecutive month, suggesting the economy is possibly in a recession. The downturn in the LFI reflects consumers' worsening outlook amid high inflation and rising interest rates, as well as declining prospects for housing construction and manufacturing. The **Conference Board** forecasts ... a recession is likely to start around yearend and last through mid-2023."

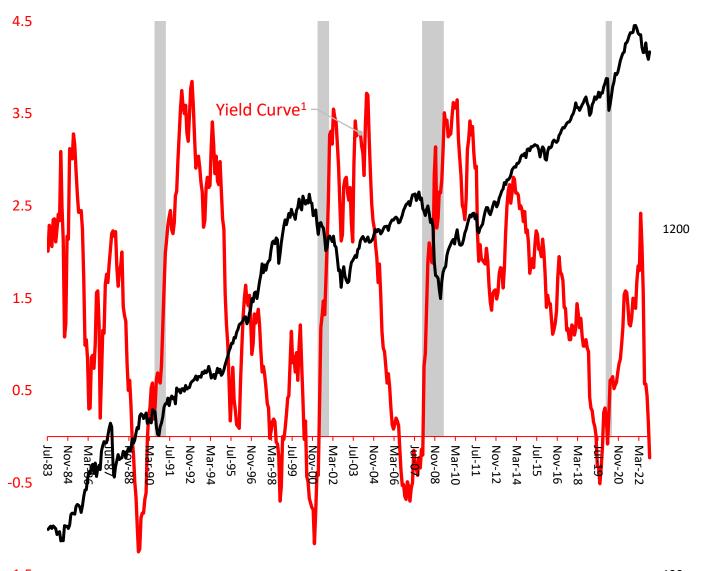
This chart shows how the LEI has definitively rolled over well in advance of the last recessions.

The Conference Board Leading Economic Index® (LEI) components: 1) average weekly hours worked, manufacturing; 2) average weekly initial unemployment claims; 3) manufacturers' new orders – consumer goods and materials; 4) ISM index of new orders; 5) manufacturers' new orders, nondefense capital goods; 6) building permits – new private housing units; 7) stock prices, S&P 500; 8) Leading Credit Index™; 9) interest rate spread; 10-year Treasury minus fed funds; 10) index of consumer expectations.

Source: ©The Conference Board. Data through October released November 18, 2022.

10-year Treasury Yield - Fed Funds (%)

Yield curve vs. the S&P 500



When the yield curve has inverted the economy has usually turned down into recession with a lag of a year or more.

Today, the yield curve has inverted.

S&P 500

-1.5 120

GDP forecast

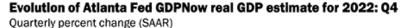
Atlanta Fed's GDPNow forecast

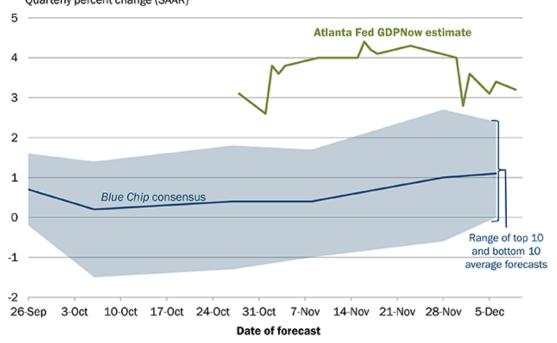
Latest estimate: 3.2 percent — December 9, 2022

The GDPNow model estimate for real GDP growth (seasonally adjusted annual rate) in the fourth quarter of 2022 is **3.2 percent** on December 9, down from 3.4 percent on December 6. After this morning's releases from the US Census Bureau and the US Bureau of Labor Statistics, the nowcast of fourth-quarter gross private domestic investment growth decreased from 1.7 percent to 0.7 percent.

The next GDPNow update is **Thursday, December 15**. Please see the "Release Dates" tab below for a list of upcoming releases.

GDPNow is much higher than Blue Chip consensus.





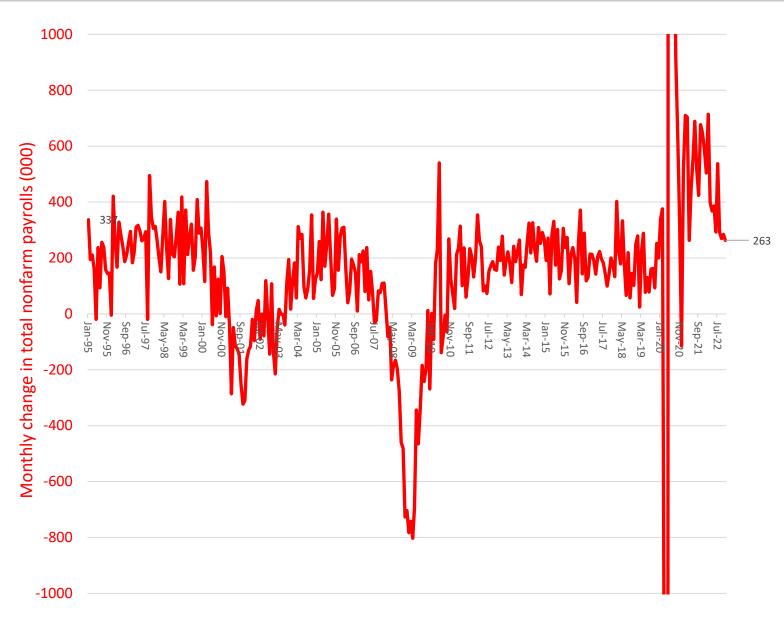
Sources: Blue Chip Economic Indicators and Blue Chip Financial Forecasts

Note: The top (bottom) 10 average forecast is an average of the highest (lowest) 10 forecasts in the Blue Chip survey.

Source: Federal Reserve Bank of Atlanta, December 9, 2022.

Economic data

Net new job formation



263,000 jobs gained in November on the establishment survey.

Source: Bureau of Labor Statistics. Data through November 2022.

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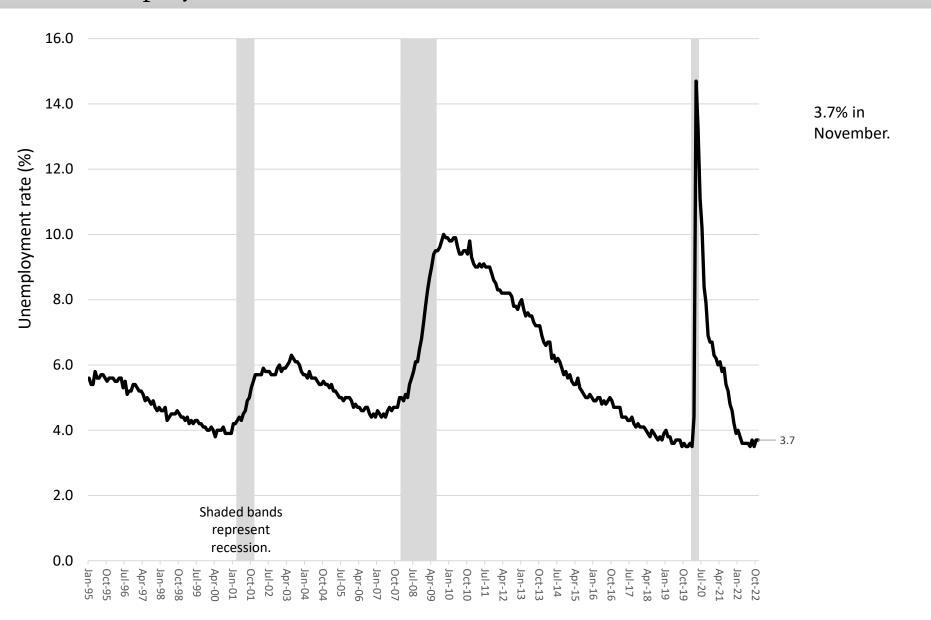
The U.S. Is Still Hiring on All Cylinders

America's jobs market shows no meaningful sign of slumping despite recession fears.

The labor market is cooling. That isn't to say it isn't hot.

Economic data

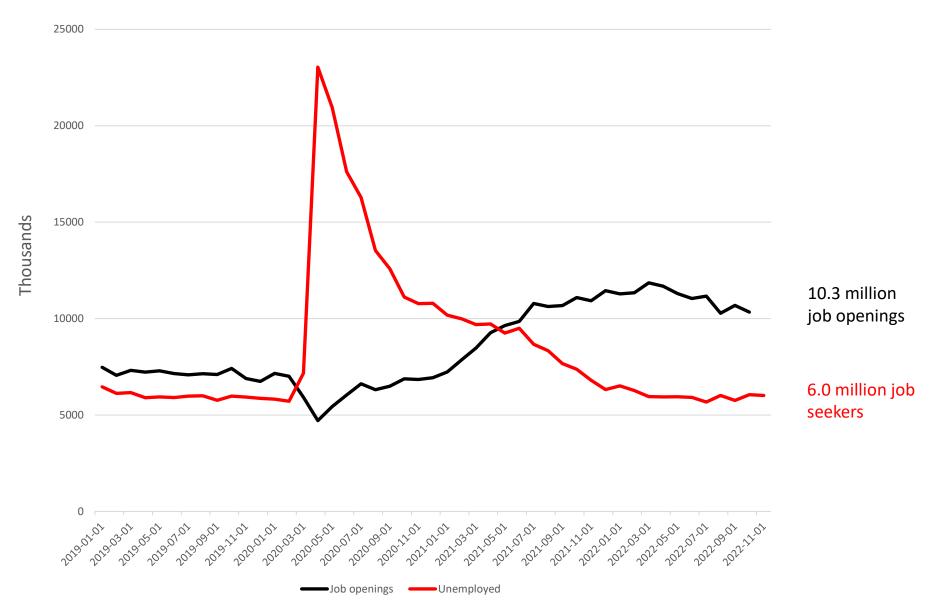
Unemployment rate



Source: Bureau of Labor Statistics. Data through November 2022.

Economic data

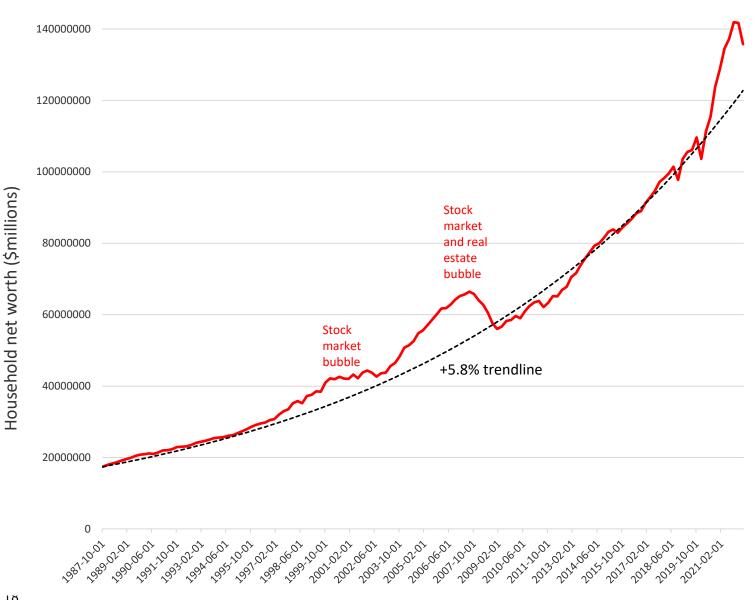
Job openings vs. unemployed job seekers



Source: Bureau of Labor Statistics. Data through October 2022 for job openings, November 2022 for unemployed.

Household balance sheets

Household net worth – the wealth effect



Household net worth surged, then pulled back.

TΩ

Source: Federal Reserve, FRBSL. Quarterly data through June 2022, released September 9, 2022.

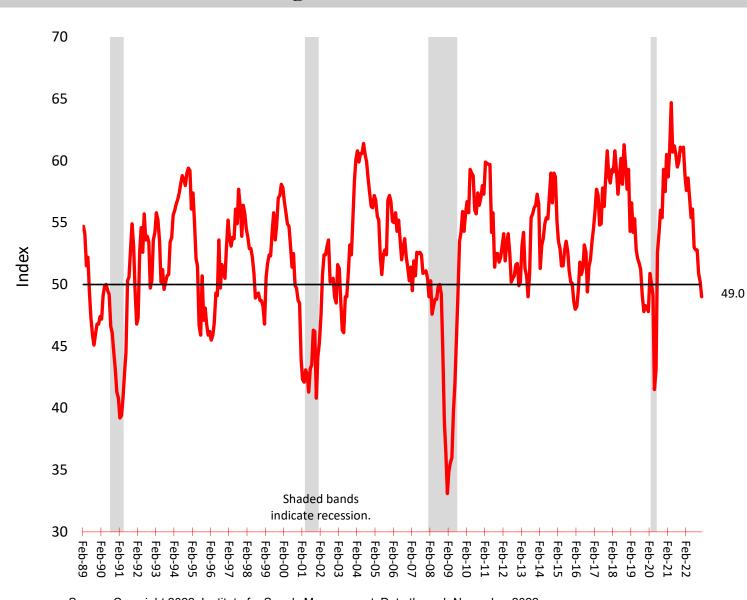
Financial obligations ratio – near record low



This measure shows that percent of monthly after-tax income that the average household pays for fixed recurring monthly obligations, such as a mortgage, car payment, utilities, real estate taxes, etc.

Economic data

ISM manufacturing PMI



November at 49.0.

November new orders 47.2.

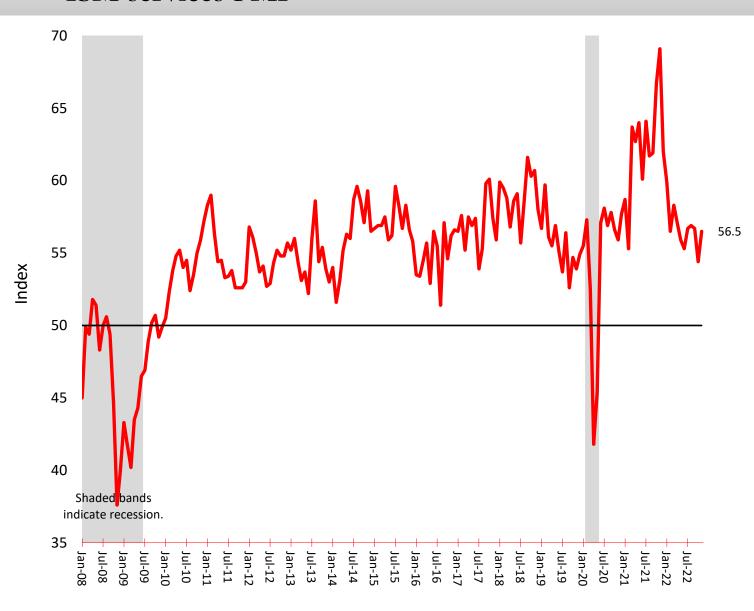
Note the historic volatility in the manufacturing PMI.

Note how this indicator has slumped well below 50 even during periods of strong economic expansion, eg. 1995, 1999, 2003, 2013, 2016.

Source: Copyright 2022, Institute for Supply Management. Data through November 2022. ISM: "A reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally contracting. A Manufacturing PMI® above 48.7 percent, over a period of time, generally indicates an expansion of the overall economy."

Economic data

ISM services PMI



November at 56.5.

November new orders 56.0.

Services comprise 89% of the U.S. economy¹ and 91% of total nonfarm jobs.

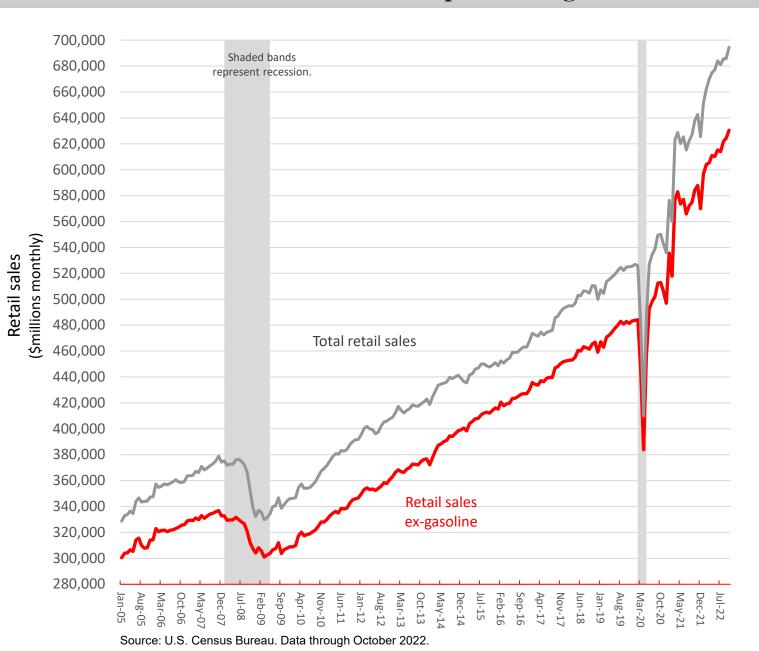
Source: Copyright 2022, Institute for Supply Management; data through November 2022. This data series was created in 2008. ISM: "A reading above 50 percent indicates that the services sector economy is generally expanding; below 50 percent indicates that it is generally contracting." "A Services PMI® above 50.1 percent, over time, generally indicates an expansion of the overall economy." 1Value added as a percent of GDP.

Federal Reserve policy Consumer spending



Economic data

Retail sales – coronavirus collapse, resurgence



October retail sales ex-gasoline up +7.9% y/y.
October core CPI up +6.3% y/y.

Retail sales are mostly goods (12% services) and compose 30% of GDP.

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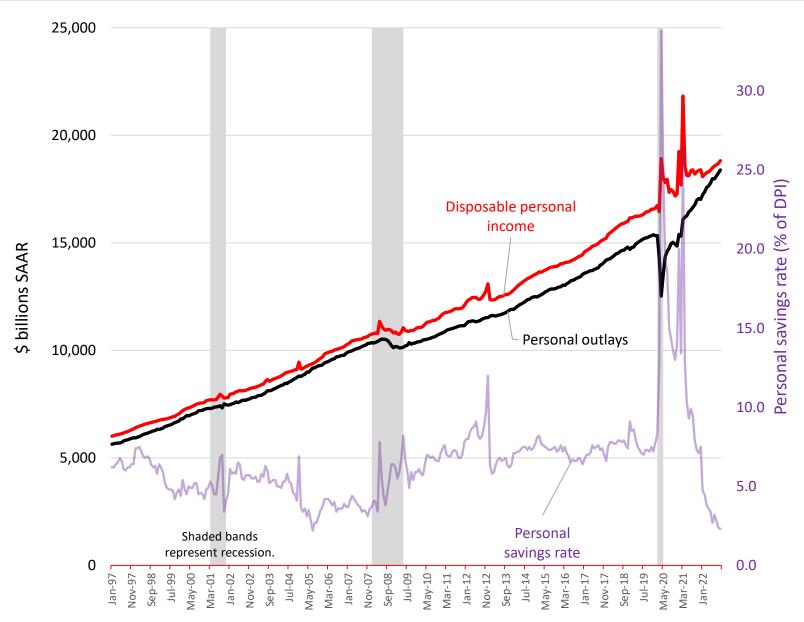
Retail Sales Climb 1.3% In Clear Sign of Strength

U.S. retail sales rose sharply in October, a sign of economic strength that leaves the Federal Reserve likely to keep raising interest rates as it tries to reduce persistently high inflation.

The jump in sales showed households continued to have the resources to increase their spending despite inflation running close to a four-decade high, climbing interest rates and economic uncertainty. Many households built up savings earlier in the pandemic because of trillions of dollars in government stimulus, fewer opportunities to spend and higher wages. Additionally, jobs remain plentiful, despite an increase in layoffs in some sectors such as tech.

Consumer income

Disposable personal income, spending and saving



DPI up just +2.8% y/y, with the PCED up +6.0% y/y.

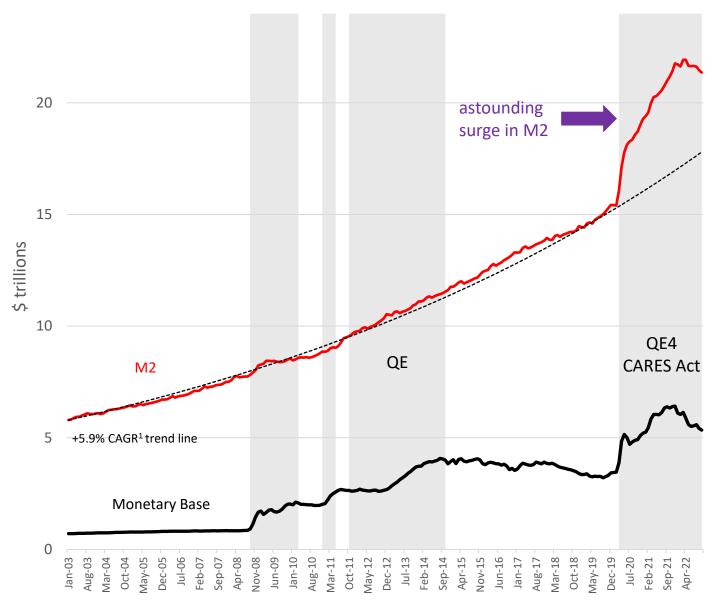
Personal outlays up +8.4% y/y.

The savings rate, at 2.3%, is way below pre-Covid levels.

Source: Bureau of Economic Analysis, monthly data through October 2022.

Federal Reserve policy

The monetary base and the money supply



M2: currency held by the public plus checking, savings and money market accounts.

A quadrupling of the monetary base with QE did not affect M2 growth. The CARES Act and subsequent stimulus did ... by putting money directly into consumers' and businesses' accounts.

Monetary base: currency in circulation plus reserve balances (deposits held by banks in their accounts at the Federal reserve).

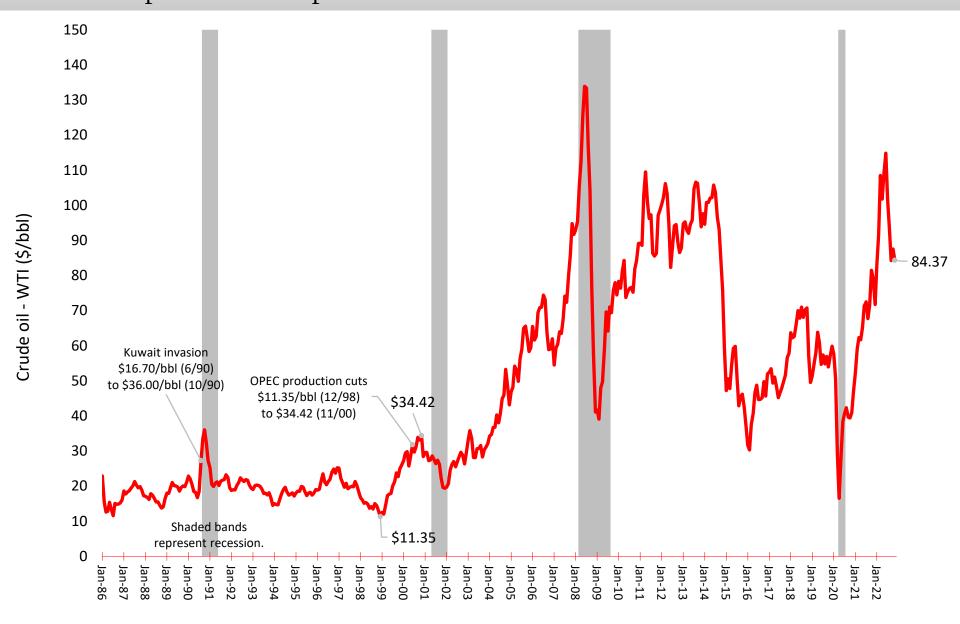
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As Savings Shrink, Spending at Risk

It is the \$1.7 trillion question for the U.S. economy: How long can the savings consumers built up during the pandemic keep their spending going? The answer: about nine to 12 more months.

Economists estimate that headed into the third quarter of this year, households still had about \$1.2 trillion to \$1.8 trillion in "excess savings"—the amount above what they would have saved had there been no pandemic.

Oil WTI spot crude oil prices

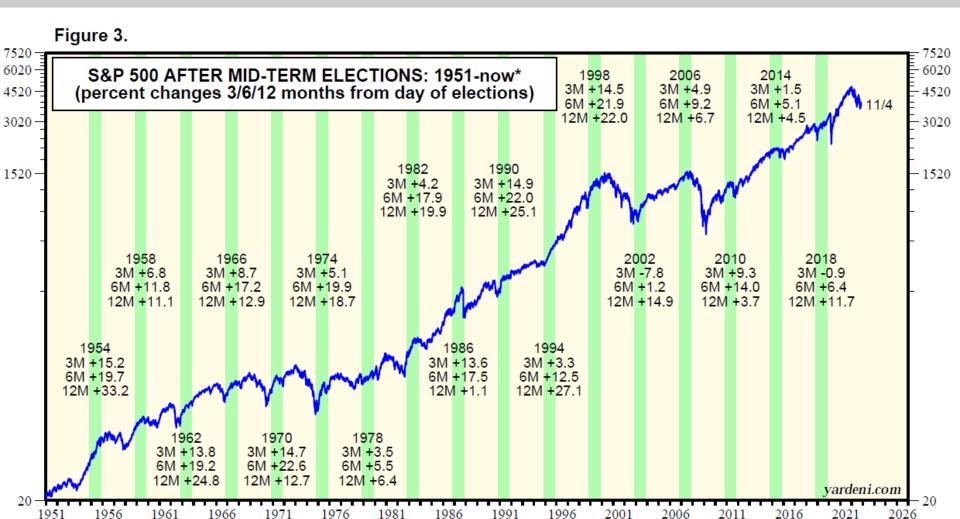


Stock Market

- bear market
- > stocks vs. fed funds rate and bond yields
- 2000 bubble vs. now
- "parabolic" is normal
- skeptical of 2023 earnings estimates
- What is the right P/E multiple?

Stock market

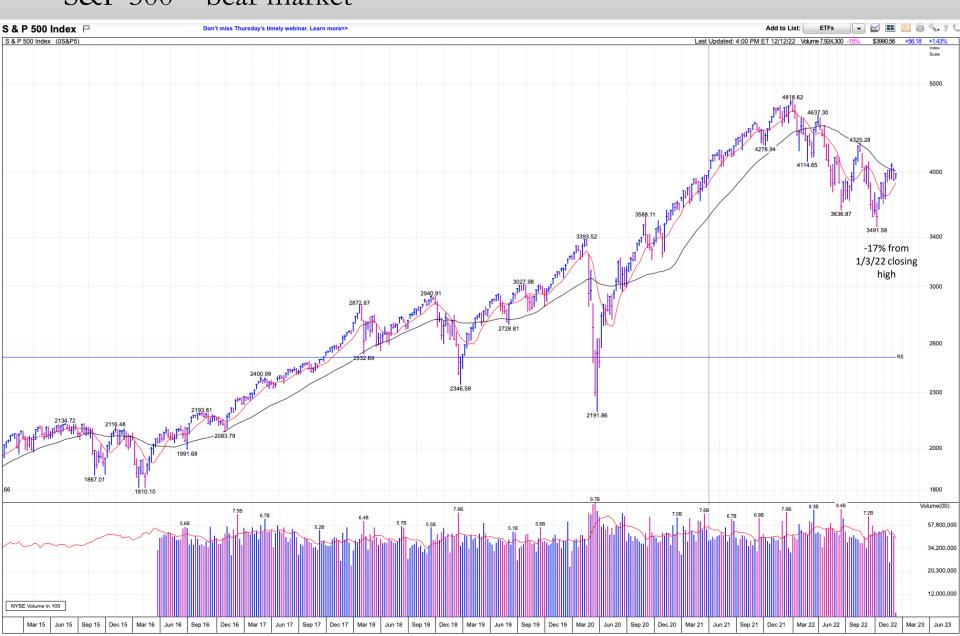
S&P 500 and mid-term elections



^{*} S&P 500 up (down) during 12-month span following election day in green (red) shaded area. Prior to 1969, markets were closed on election day, therefore used "latest close" for those dates.
Source: Haver Analytics, Standard & Poor's, YRI calculations.

Stock market

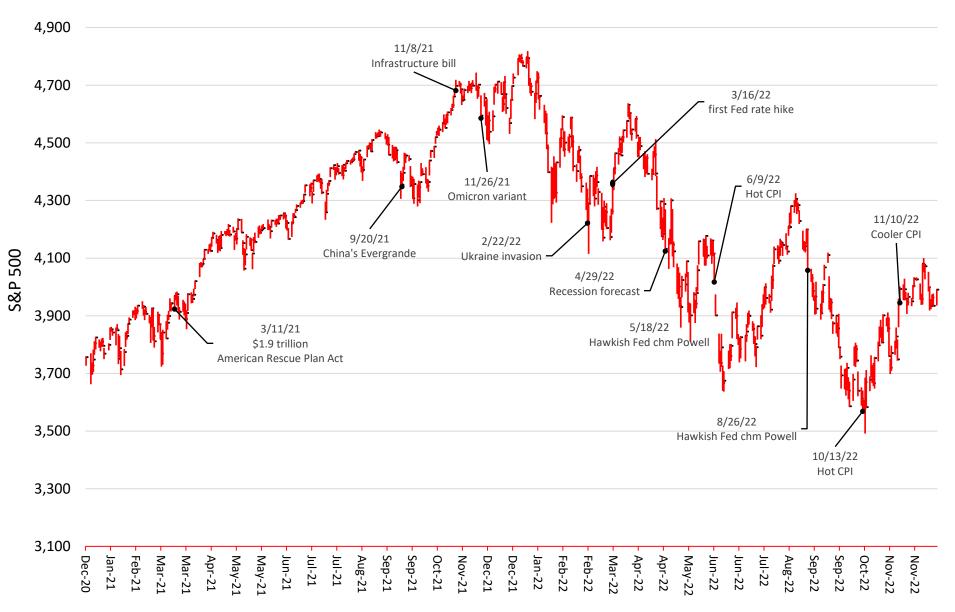
S&P 500 – bear market



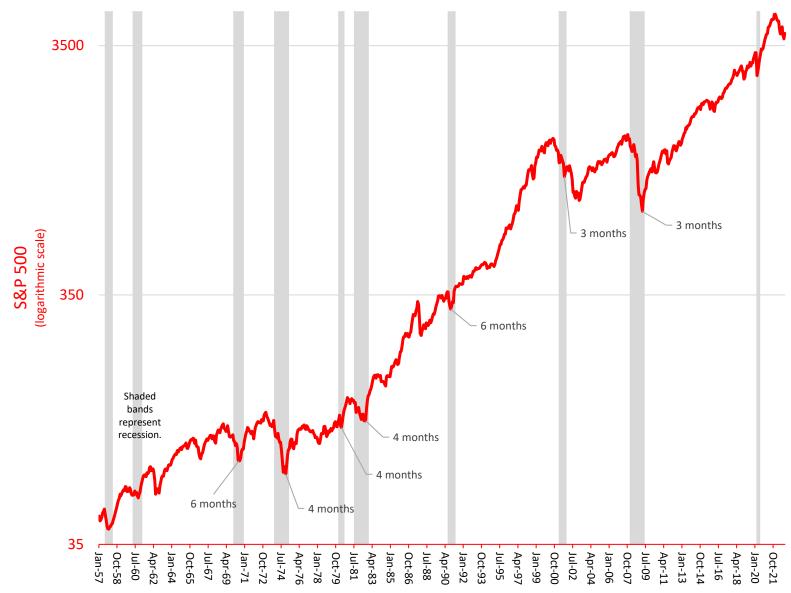
Quotes delayed 20 minutes. Ownership data provided by Refinitiv and Estimate data provided by FactSet. marketsmith@investors.com

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Stock market S&P 500



S&P 500 vs. recessions

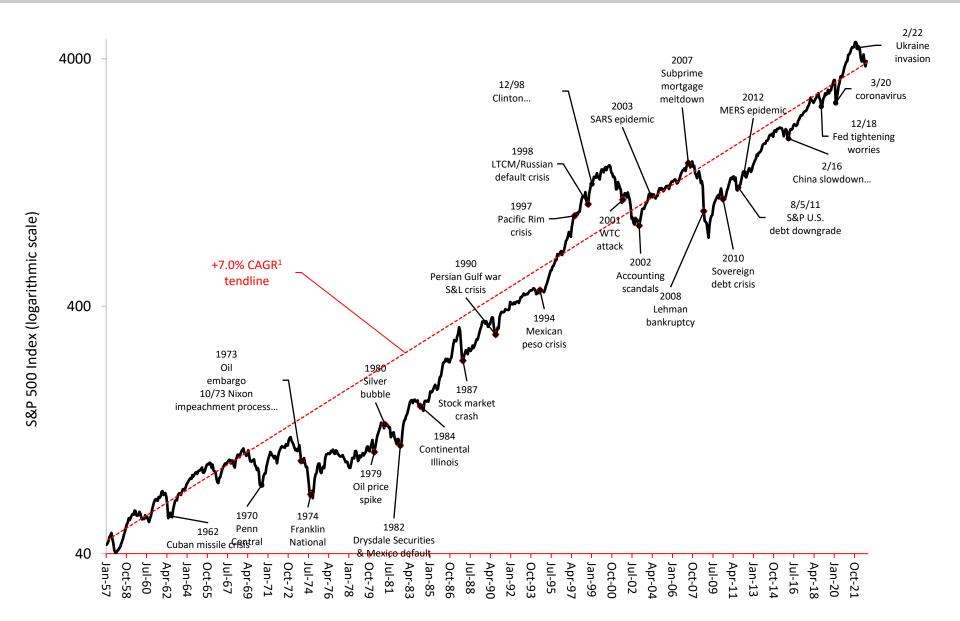


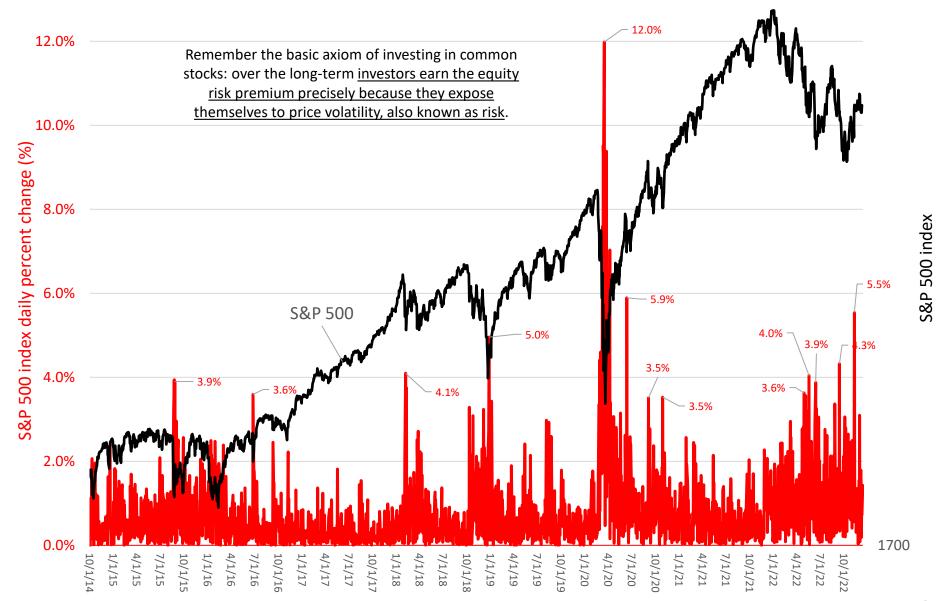
Big declines are associated with recessions.

Stocks often bottom months before recession-end.

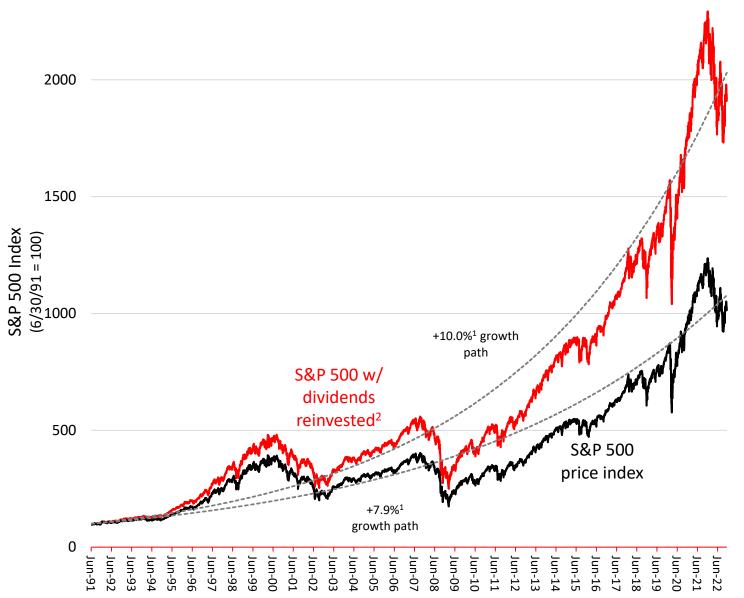
Source: Standard and Poor's Corporation, National Bureau of Economic Research. Data through November 2022.

S&P 500 and crises

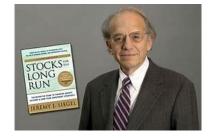




Total return = 7.9% earnings-driven price + 2.1% dividends reinvested



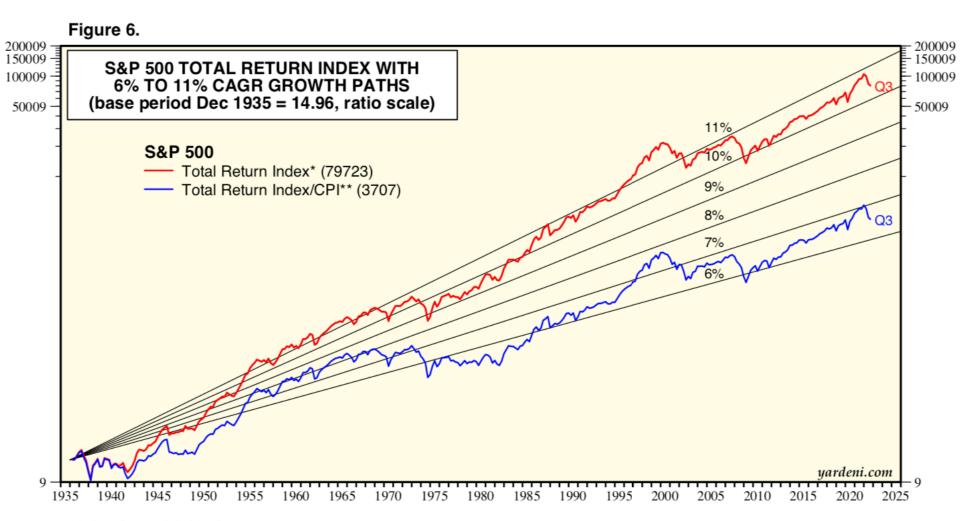
+10% per year S&P 500 total return over the last 30 years is in line with the stock market's long-term returns going back to 1926, or back even further to 1871.³



Total return = 7.9% earnings-driven price + 2.1% dividends reinvested



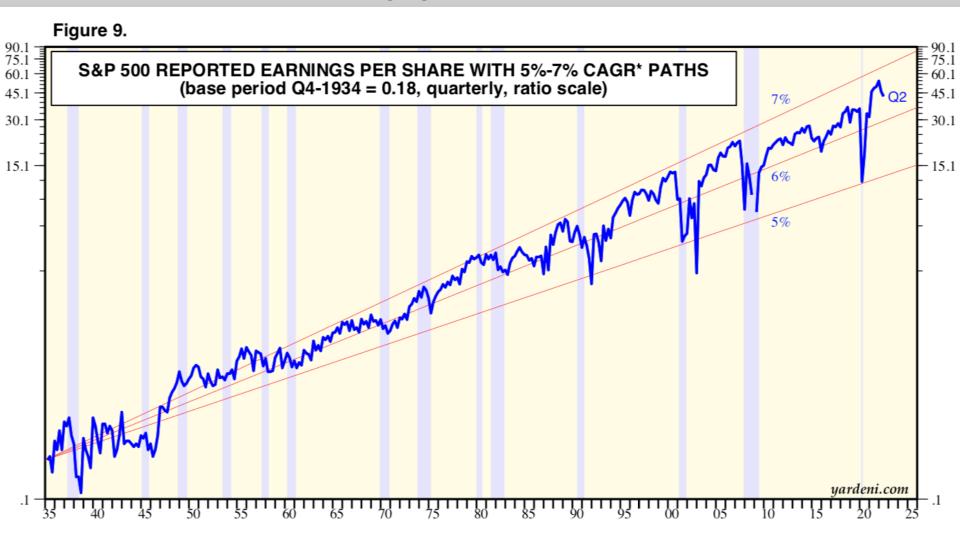
Total return and real total return



^{*} Includes reinvested dividends.

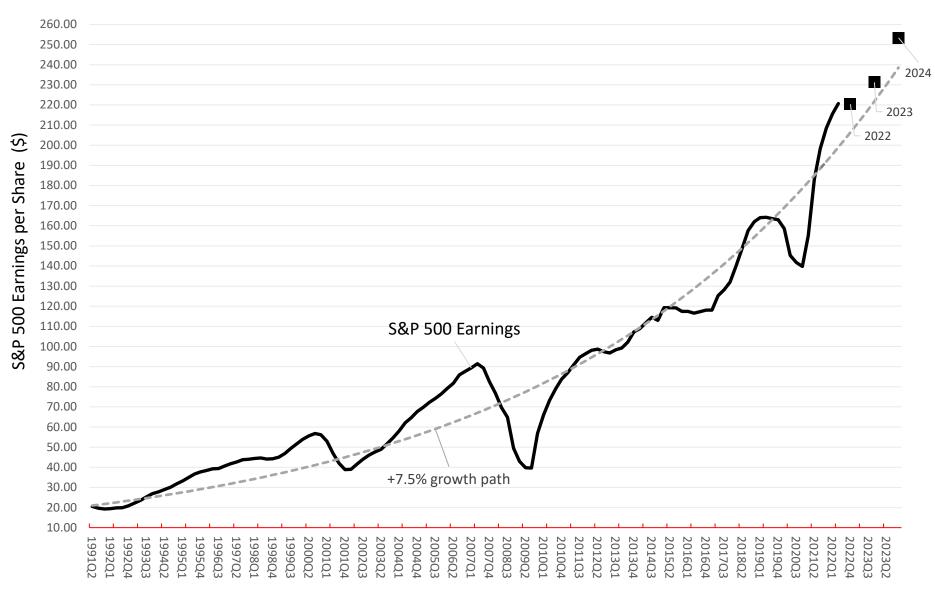
^{**} Using last month of quarter CPI. Compounded monthly using base value. Source: Standard & Poor's.

85 years of S&P 500 earnings growth



^{*} Compounded annual growth rate from base value using monthly data. Q4-2008 not shown because of large negative value. Note: Shaded areas denote recessions according to the National Bureau of Economic Research. Source: Standard & Poor's.

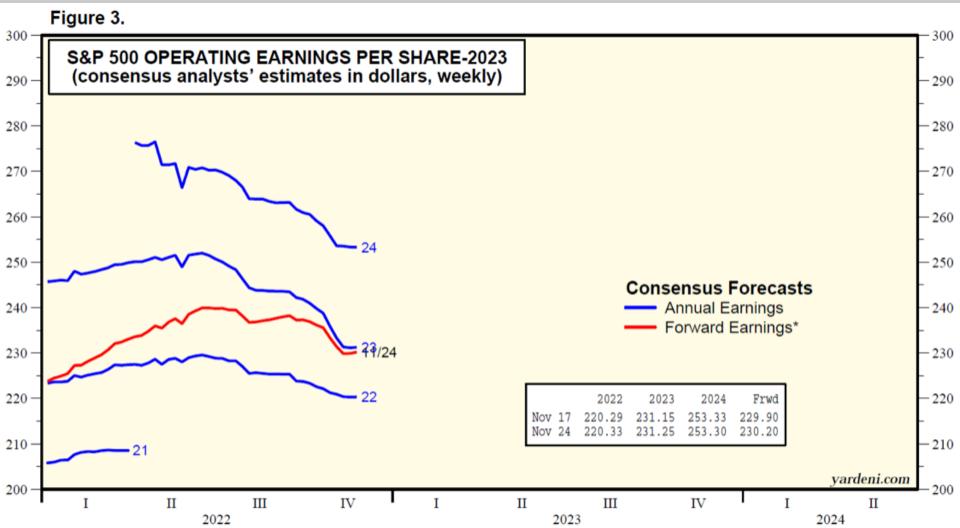
S&P 500 earnings – actual and I/B/E/S estimates



2022 (estimated), 2023 (estimated) and 2024 (estimated) bottom-up S&P 500 operating earnings per share as of November 28, 2022: for 2022(e), \$220.33; for 2023(e), \$231.25; for 2024(e), \$253.30. Sources: Yardeni Research, Inc. and Thomson Reuters I/B/E/S for actual and estimated operating earnings from 2015. Standard and Poor's for actual operating earnings data through 2014.

Valuation

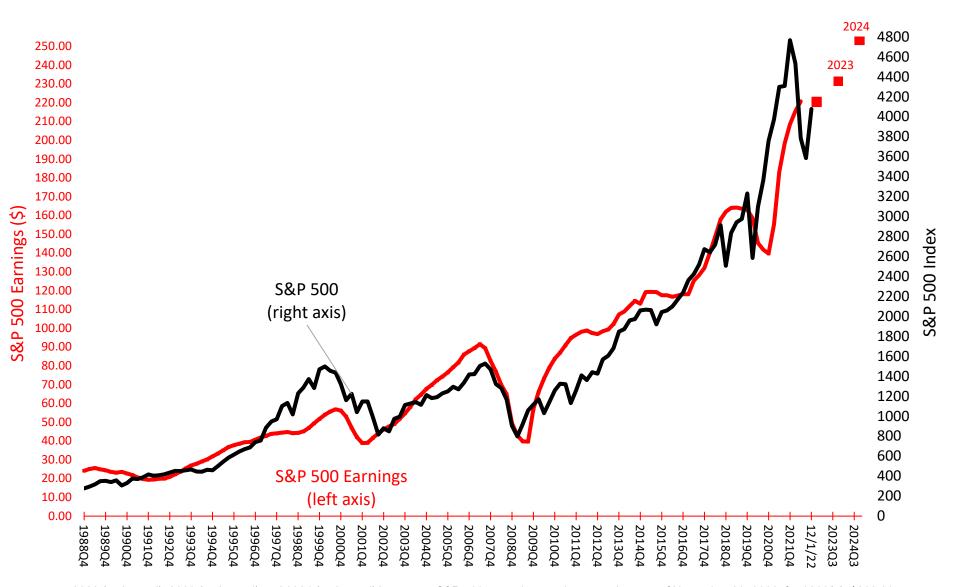
S&P earnings estimates



Time-weighted average of the consensus estimates for current and next year. Source: I/B/E/S data by Refinitiv.

Valuation

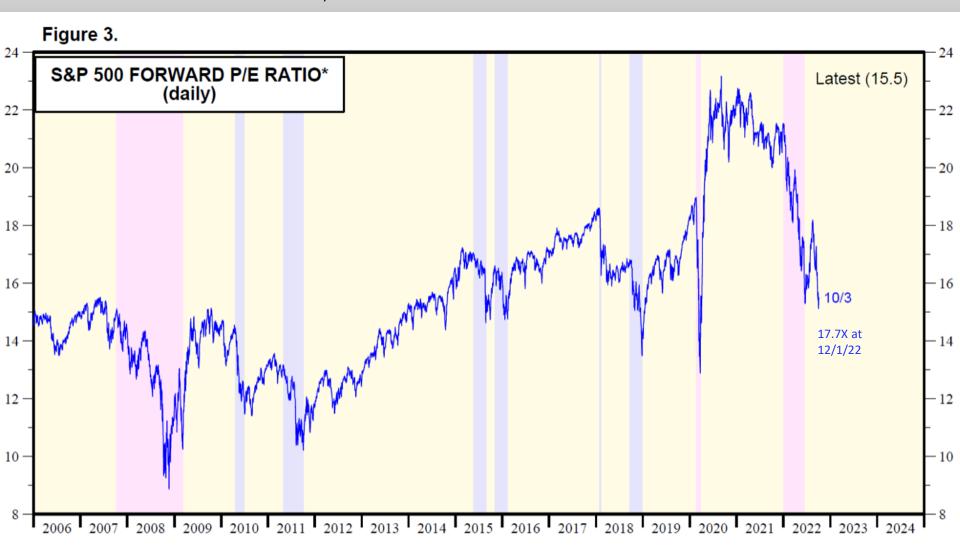
S&P 500 vs. actual and I/B/E/S estimated earnings



2022 (estimated), 2023 (estimated) and 2024 (estimated) bottom-up S&P 500 operating earnings per share as of November 28, 2022: for 2022(e), \$220.33; for 2023(e), \$231.25; for 2024(e), \$253.30. Sources: Yardeni Research, Inc. and Thomson Reuters I/B/E/S for actual and estimated operating earnings from 2015. Standard and Poor's for actual operating earnings data through 2014; index price data through December 1, 2022.

Valuation

S&P index forward P/E ratio



^{*} Price divided by 52-week forward consensus expected operating earnings per share.

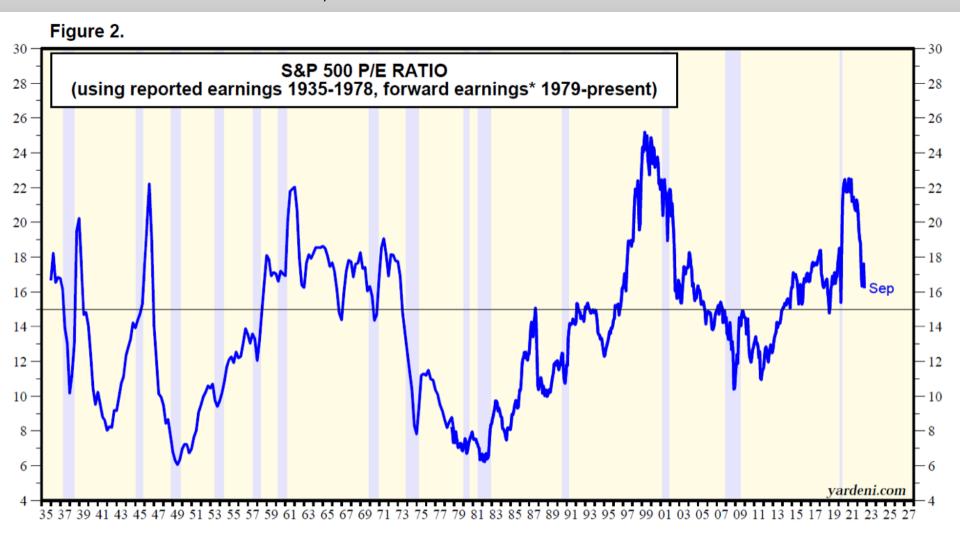
Note: Shaded red areas are S&P 500 bear market declines of 20% or more. Blue shaded areas are correction declines of 10% to less than 20%.

Yellow areas are bull markets.

Source: I/B/E/S data by Refinitiv and Standard & Poor's.

Valuation

S&P index forward P/E ratio



^{*} Four-quarter trailing sum of reported earnings through 1978, then time-weighted average of analysts' consensus estimates for S&P 500 operating earnings per share for current year and next year. Monthly from January 1979.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

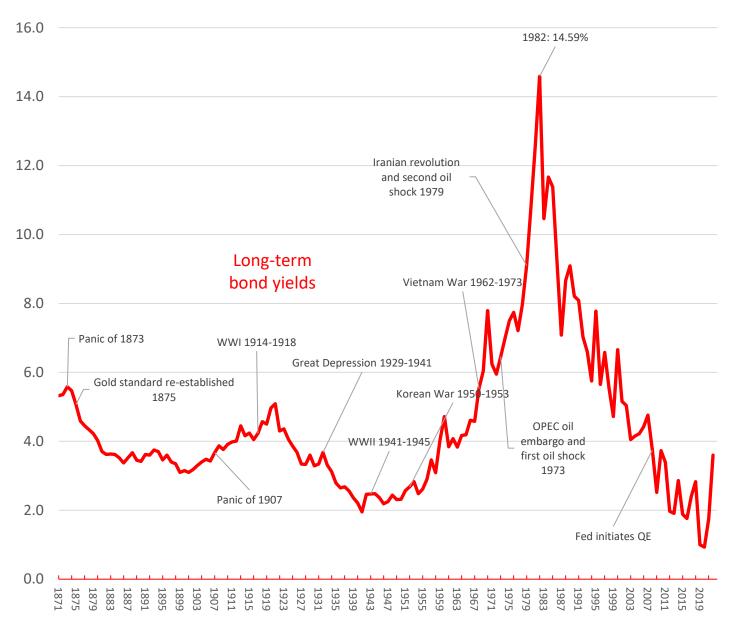
Source: I/B/E/S data by Refinitiv and Standard & Poor's.

Bond Yields

- High-yield spread turned down
- Very low yields by historic comparison

Long-term interest rates (%)

U.S. Treasury bond yields



Rising from the lowest longterm interest rates in U.S. history.

Fed policy



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Fed Lifts Rates, Signals 'Ways to Go'

After the decision, Chairman Jerome Powell said officials would contemplate a smaller hike at their next meeting in December. But he cautioned that they might raise borrowing costs next year more than they have projected.

"The question of when to moderate the pace of increases is now much less important than the question of how high to raise rates and how long to keep monetary policy restrictive," he said at a news conference.

Mr. Powell also warned that reducing the size of rate increases didn't mean the Fed thought it was close to pivoting away from raising rates.

"It is very premature to be thinking about pausing," Mr. Powell said. "We think we have a ways to go."

Federal Reserve

Central tendency forecast

For release at 2:00 p.m., EDT, September 21, 2022

Table 1. Economic projections of Federal Reserve Board members and Federal Reserve Bank presidents, under their individual assumptions of projected appropriate monetary policy, September 2022

Variable	Median ¹					Central Tendency ²					$Range^3$				
	2022	2023	2024	2025	Longer run	2022	2023	2024	2025	Longer run	2022	2023	2024	2025	Longer run
Change in real GDP June projection	0.2 1.7	1.2 1.7	1.7 1.9	1.8	1.8	0.1-0.3 1.5-1.9	0.5-1.5 1.3-2.0	1.4-2.0 1.5-2.0	1.6-2.0	1.7-2.0 1.8-2.0	0.0-0.5 1.0-2.0	-0.3-1.9 0.8-2.5	1.0-2.6 1.0-2.2	1.4-2.4	1.6-2.2 1.6-2.2
Unemployment rate June projection	3.8 3.7	$\frac{4.4}{3.9}$	$\frac{4.4}{4.1}$	4.3	4.0	3.8-3.9 3.6-3.8	$4.1-4.5 \\ 3.8-4.1$	4.0 – 4.6 3.9 – 4.1	4.0 - 4.5	3.8-4.3	3.7-4.0 3.2-4.0	3.7 - 5.0 3.2 - 4.5	3.7 – 4.7 3.2 – 4.3	3.7 - 4.6	3.5-4.5
PCE inflation June projection	5.4 5.2	$\frac{2.8}{2.6}$	$\frac{2.3}{2.2}$	2.0	2.0	5.3-5.7 5.0-5.3	2.6-3.5 $2.4-3.0$	$\substack{2.1-2.6\\2.0-2.5}$	2.0-2.2	2.0	5.0-6.2 4.8-6.2	2.4-4.1 $2.3-4.0$	2.0 – 3.0 2.0 – 3.0	2.0 - 2.5	2.0
Core PCE inflation ⁴ June projection	4.5 4.3	$\frac{3.1}{2.7}$	$\frac{2.3}{2.3}$	2.1		4.4-4.6 4.2-4.5	3.0 – 3.4 2.5 – 3.2	$\substack{2.2 - 2.5 \\ 2.1 - 2.5}$	2.0 - 2.2		4.3-4.8 4.1-5.0	$\substack{2.8 - 3.5 \\ 2.5 - 3.5}$	$\substack{2.0-2.8\\2.0-2.8}$	2.0-2.5	
Memo: Projected appropriate policy path										1					

3.4 - 4.4

2.9 - 3.6

2.4-3.4 | 2.3-2.5

2.3 - 2.5

3.9 - 4.6

3.1 - 3.9

3.9 - 4.9

2.9 - 4.4

2.6 - 4.6

2.1 - 4.1

2.4-4.6 | 2.3-3.0

2.0 - 3.0

4.4

3.4

4.6

3.8

3.9

3.4

2.9

2.5

2.5

4.1 - 4.4

3.1 - 3.6

4.4 - 4.9

Percent

Federal funds rate

June projection

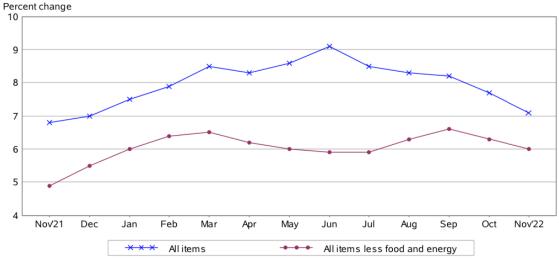
Inflation

- headline PCED +6.0%, +5.0% core
- inflation breaking 10-year trend
- demand shock driving inflation
- M2 driving inflation
- inflation expectations (TIPS spread) falling
- productivity offsets rising employment costs

Inflation

CPI – headline and core

Chart 2. 12-month percent change in CPI for All Urban Consumers (CPI-U), not seasonally adjusted, Nov. 2021 - Nov. 2022



Up +7.1% y/y in November.

Up +6.0% y/y in November.

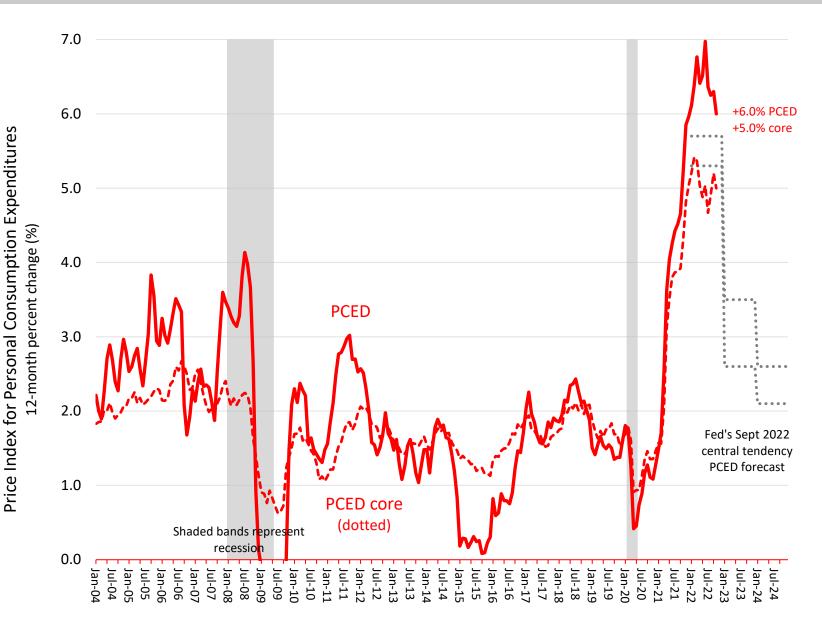
Table A. Percent changes in CPI for All Urban Consumers (CPI-U): U.S. city average

	Seasonally adjusted changes from preceding month							
	May 2022	Jun. 2022	Jul. 2022	Aug. 2022	Sep. 2022	Oct. 2022	Nov. 2022	adjusted 12-mos. ended Nov. 2022
All items	1.0	1.3	0.0	0.1	0.4	0.4	0.1	7.1
Food	1.2	1.0	1.1	0.8	0.8	0.6	0.5	10.6
Food at home	1.4	1.0	1.3	0.7	0.7	0.4	0.5	12.0
Food away from home ¹	0.7	0.9	0.7	0.9	0.9	0.9	0.5	8.5
Energy	3.9	7.5	-4.6	-5.0	-2.1	1.8	-1.6	13.1
Energy commodities	4.5	10.4	-7.6	-10.1	-4.7	4.4	-2.0	12.2
Gasoline (all types)	4.1	11.2	-7.7	-10.6	-4.9	4.0	-2.0	10.1
Fuel oil ¹	16.9	-1.2	-11.0	-5.9	-2.7	19.8	1.7	65.7
Energy services	3.0	3.5	0.1	2.1	1.1	-1.2	-1.1	14.2
Electricity	1.3	1.7	1.6	1.5	0.4	0.1	-0.2	13.7
Utility (piped) gas service	8.0	8.2	-3.6	3.5	2.9	-4.6	-3.5	15.5
All items less food and energy	0.6	0.7	0.3	0.6	0.6	0.3	0.2	6.0
Commodities less food and energy commodities.	0.7	0.8	0.2	0.5	0.0	-0.4	-0.5	3.7
New vehicles	1.0	0.7	0.6	0.8	0.7	0.4	0.0	7.2
Used cars and trucks	1.8	1.6	-0.4	-0.1	-1.1	-2.4	-2.9	-3.3
Apparel	0.7	0.8	-0.1	0.2	-0.3	-0.7	0.2	3.6
Medical care commodities ¹	0.3	0.4	0.6	0.2	-0.1	0.0	0.2	3.1
Services less energy services	0.6	0.7	0.4	0.6	0.8	0.5	0.4	6.8
Shelter	0.6	0.6	0.5	0.7	0.7	0.8	0.6	7.1
Transportation services	1.3	2.1	-0.5	0.5	1.9	0.8	-0.1	14.2
Medical care services	0.4	0.7	0.4	0.8	1.0	-0.6	-0.7	4.4

¹ Not seasonally adjusted.

Source: BLS. Data through November 2022.

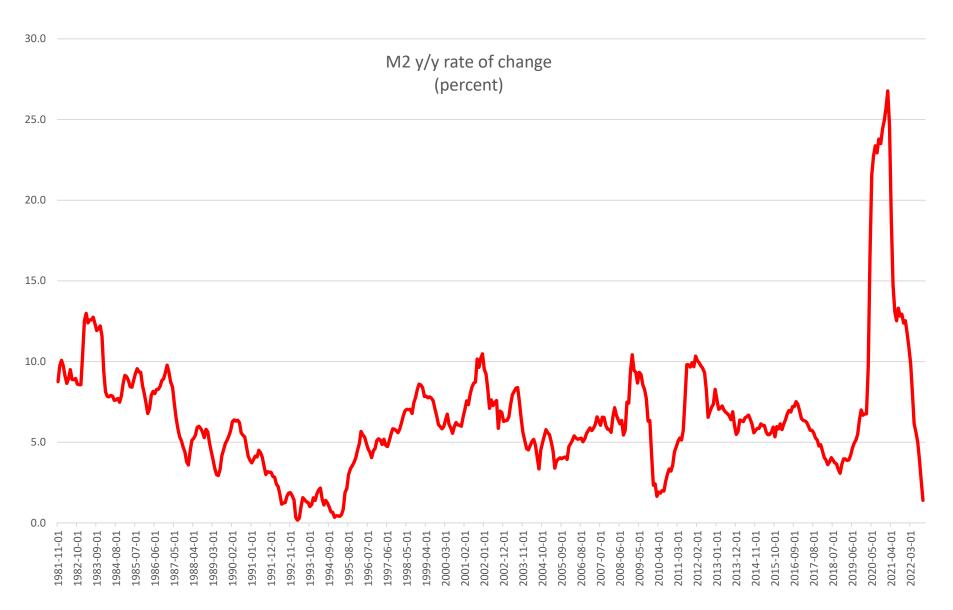
PCED – headline and core



Inflation looks to have peaked, following the post-Covid surge.

Source: NBER, Federal Reserve Bank of St. Louis. Data through October 2022.

Federal Reserve policy
The money supply – y/y rate of change



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Why Inflation Is on the Way Down

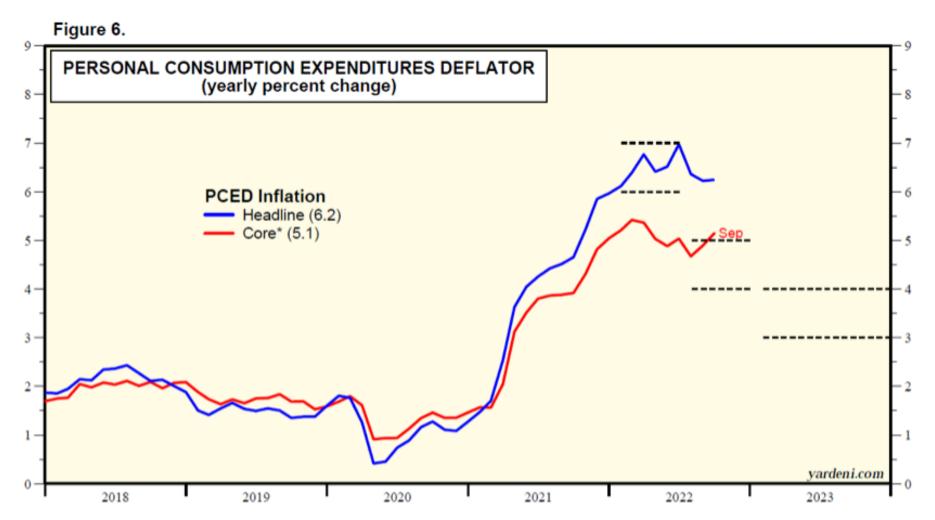
Yet the relationship between money-supply growth, as measured by M2 and subsequent inflation has been statistically near-perfect in the pandemic era, with a 13-month lag. Year-over-year M2 growth began to accelerate during the pandemic recession in April 2020, and core inflation started to accelerate 13 months later, in May 2021. M2 growth peaked at a history making, off-the-charts 27% in February 2021, and core CPI peaked 13 months later, in March 2022. Both M2 growth and core CPI have been falling every month since their respective peaks.

Experience is proving, 40 years after Friedman taught Volcker, that inflation is still a monetary phenomenon.

If the relationship with inflation continues, core inflation will be at only 2.3% in 13 months, in June 2023.

Inflation

Ed Yardeni's inflation forecast



^{*} Excluding food & energy. Note: Dashed ranges are YRI forecasts for headline PCED inflation rate. Source: Bureau of Economic Analysis.

Inflation forecasts

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JPMorgan Chase's decomposition of the CPI leads it to project headline inflation falling from 8.2% this past September to 3.2% next September. UBS, using a similar exercise, sees it hitting 2% by December of next year. Inflation-linked bonds and derivatives have reached a similar conclusion, projecting headline inflation of 2.9% a year from now, according to Intercontinental Exchange.

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Housing Costs Appear Poised to Ease

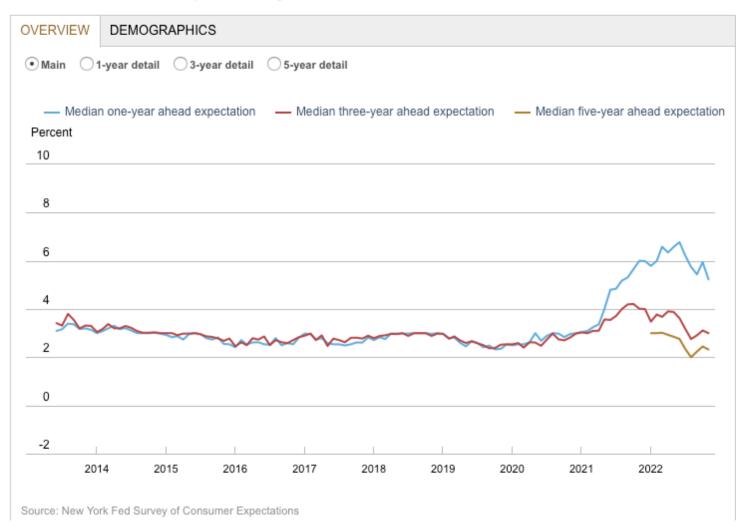
The end is in sight for one of the biggest sources of inflation. Surging housing costs helped keep inflation high this year but have likely already swung into reverse, economists say. The signal comes from private-sector indexes of rents on new leases, which tend to lead the consumer-price index measures by a little less than a year, said Alan Detmeister, economist at UBS.

"Last year we saw huge increases in these market rent measures in June, July and August, but they're now coming in at or below their prepandemic pace," he said. "That suggests we should now be past the peak for monthly CPI rent increases." As a result, he predicted, inflation could be below the Federal Reserve's 2% target by 2024.

Inflation expectations

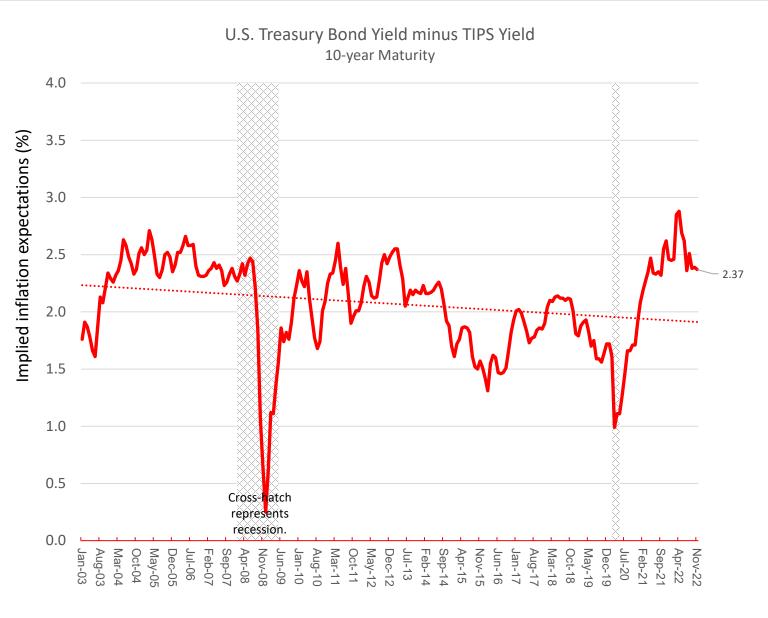
Inflation expectations

Median one-, three-, and five-year ahead expected inflation rate



Consumers expect substantially moderating inflation.

Inflation expectations



The difference between the nominal 10-year Treasury bond yield and the TIPS yield gives the market's opinion for a 10-year inflation forecast.

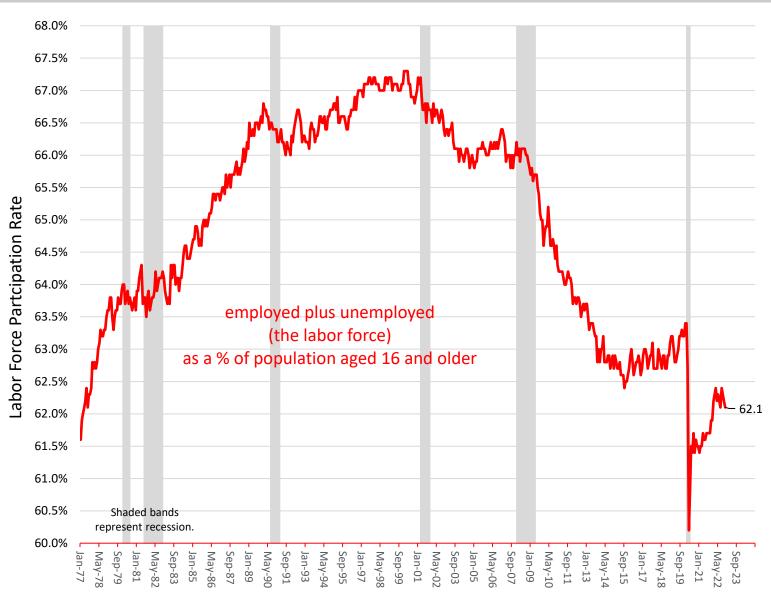
It had been trending lower for 15 years but has moved higher post-Covid.

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An Investor's Guide to Deflating Inflation Fears

Fortunately, the stock market overall has outpaced moderate rises in the cost of living. From 1927 through 2020, according to Dimensional, <u>U.S. stocks as a whole outperformed inflation by an average of 4.9 percentage points annually in years when rises in the cost of living were above the median.</u> If your stock portfolio is already well diversified, it should be able to keep pace with modestly rising prices.

Labor force participation rate¹ – hit by Covid



Americans were joining and staying in the labor force in increasing numbers ... until Covid-19.

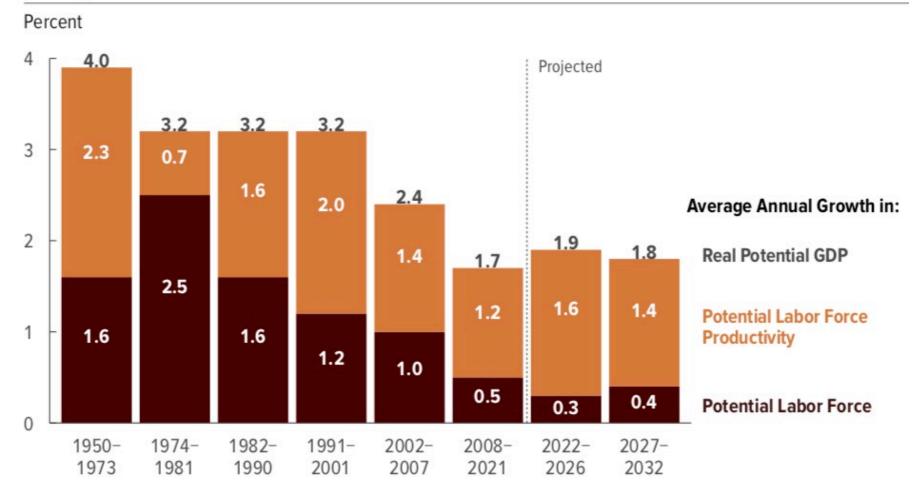
A reduction in immigration and a surge in retirements have subtracted from the labor force.

Source: BLS. Data through November 2022.

GDP growth potential = Δ productivity + Δ labor force CBO's potential growth calculations

Figure 2-6.

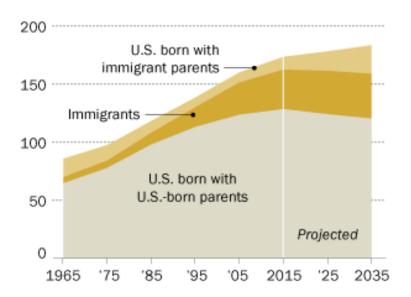
Composition of the Growth of Real Potential GDP



GDP growth potential = Δ productivity + Δ labor force Immigration

Immigrants and their U.S.-born children expected to drive growth in U.S. working-age population

Working-age population (25-64), in millions



Without future immigration the U.S. working-age population would decrease.

Important Information

All material presented is compiled from sources believed to be reliable and current, but accuracy cannot be guaranteed. This is not to be construed as an offer to buy or sell any financial instruments and should not be relied upon as the sole factor in an investment making decision. As with all investments there are associated inherent risks. Please obtain and review all financial material carefully before investing.

The opinions expressed are those of the author, are based on current market conditions and are subject to change without notice.

These materials may contain statements that are not purely historical in nature but are "forward-looking statements." These include, among other things, projections, forecasts, estimates of income, yield or return or future performance targets. These forward-looking statements are based upon certain assumptions, some of which are described herein. Actual events are difficult to predict and may substantially differ from those assumed. All forward-looking statements included herein are based on information available on the date hereof and Fritz Meyer assumes no duty to update any forward-looking statement. Accordingly, there can be no assurance that estimated returns or projections can be realized, that forward-looking statements will materialize or that actual returns or results will not be materially lower than those presented.

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